

# The Edbury Daley Difference



WHAT DO WE DO?	HOW DO WE DO IT?	WHAT DIFFERENCE DOES THAT MAKE TO YOU?	WHAT ARE THE RESULTS?
We specialise in <b>Global Procurement Technology Recruitment</b>	We use our <b>extensive personal networks</b> to identify industry leading candidates.	<b>We know where to find the right people</b> in the sector for your role. Our success rate for our biggest customer was 87.5% last year.	Our expertise <b>reduces your time to hire</b> and avoids interviewing unsuitable candidates.
We recruit for companies that need the <b>best talent in procurement technology</b> , companies that take their recruitment seriously and invest in finding the right people.	We've built an <b>industry leading sector specific</b> database of candidates over the past 10 years.	<b>Our credibility in the sector enables us to engage the very best people</b> in a discussion about a career move.	The candidate shortlists we produce are <b>the best possible quality</b> .
We <b>find the best people in the sector</b> for the role you need to fill.	<b>Exhaustive use of numerous research tools</b> to map the entire sector.	Our <b>market knowledge</b> enables us to develop a compelling pitch to your target candidates. This is vital in a competitive market.	This <b>increases the probability</b> of a successful long term hire.
We <b>capture a range of market information</b> that helps support your hiring decisions.	<b>Sector focused marketing campaigns</b> which increase candidate awareness of our specialism.	<b>Proven industry professionals</b> come to us when looking to move jobs giving our customers access to desirable skills sets first.	Our value proposition is simple: <b>faster, more effective hiring</b> .
	<b>Regularly attend industry functions</b> to gather sector information, network and nurture candidate relationships.		

FAST CANDIDATE SOURCING + STRONG SHORTLIST + SECTOR EXPERTISE = **THE EDBURY DALEY DIFFERENCE**